

Ted Newton

Assistant Vice President
MassMutual US Compliance

In his 30 year career in the financial services industry, Ted has been an insurance agent, a registered representative, a regulator and a home office compliance officer.

At MassMutual, his responsibilities include reviewing advertising for the company's direct-to-consumer and other customer experience efforts; refining advertising review procedures to increase efficiency and consistency; and serving as industry and regulatory liaison on advertising compliance-related matters.

Previously, he managed training and communications for MassMutual field and home office personnel about compliance and supervision requirements, and inspections of agencies to review their supervision and compliance policies.

Prior to joining MassMutual in January 1998, Ted was a Supervisor in the NASD's Advertising Regulation Department, where he supervised a team of analysts who reviewed advertising submitted by NASD member firms.

Ted graduated from Duke University in 1984 with a double major in Political Science and Psychology, and got his start in the industry that year with Travelers Insurance Company and its affiliated broker/dealer.

Ted lives in West Hartford, Connecticut with his wife Ronni and their two children – 22 year-old Katie and 19 year-old Sam, plus Scarlett, a 15-year-old bearded collie.