

## *Julie Fairbanks*

**Manager – Life and Health Market Conduct  
Virginia SCC – Bureau of Insurance**

Julie Fairbanks has been the Manager of Virginia's Life and Health Market Conduct Section for 10 years and has been with the Bureau of Insurance for 17 years. She was actively involved in the development of Virginia's market analysis process from the beginning and she continues to work with her staff to monitor market activity, evaluate processes and make enhancements each year. The majority of her sections' time and resources are spent on health insurance related issues and examinations; however, they also examine other accident and sickness, life, annuity and credit insurers operating in the Commonwealth. She has earned her AIE, AIRC, FLMI, ACS and MCM designations. Julie graduated from Mary Washington College with a B.S. in Business Administration.